**Quotation Lead-Ins**

When introducing a quotation, choose a verb that best reflects the author’s attitude toward the material you have chosen to quote. The following is a list of alternatives to the word **states:**

|  |  |  |
| --- | --- | --- |
| adds | defends | maintains |
| argues | demonstrates | objects |
| aspires | derives | offers |
| assumes | differs | presents |
| believes | disagrees | reasons |
| calculates | disputes | remarks |
| challenges | establishes | shows |
| claims | exaggerates | specifies |
| compares | feels | stresses |
| concludes | illustrates | suggests |
| contends | introduces | questions |
| contrasts | justifies |  |

**Useful Lead-ins for paraphrase**

|  |  |  |  |
| --- | --- | --- | --- |
| **according to…** | **contends that…** | **finds/found…** | **recognizes…** |
| **accounts for…** | **compares…** | **hypothesizes…** | **reports…** |
| **acknowledges…** | **correlates…with…** | **reveals…** | **admits…** |
| **criticizes…** | **insists…** | **sees…as…** | **affirms…** |
| **distinguishes…** | **interprets…** | **says…** | **analyzes…** |
| **declares…** | **lists…** | **shows…** | **assumes…** |
| **defines…** | **locates…** | **states…** | **argues that…** |
| **agrees…** | **attempts to…** | **attributes…to…** | **believes…** |
| **challenges…** | **claims…** | **feels that…** | **questions…** |
| **clarifies…** | **describes…** | **maintains…** | **raises…** |
| **concludes that…** | **determined…** | **mentions…** | **relates…** |
| **confirms…** | **disagrees…** | **notes…** | **stresses…** |
| **considers…** | **discusses…** | **observes…** | **suggests…** |
| **extends…** | **doubts…** | **outlines…** | **supports…** |
| **explains…** | **emphasizes…** | **points out…** | **theorizes…** |
| **explores…** | **established…** | **proposes…** | **thinks…** |
| **evaluates…** | **fails to…** | **provides…** | **verified…** |
| **underscores…** | **views…** | **writes…** |  |